

IICA
PM-A1/MN
87-006

IICA



7 FEB 1988

CA - 6701A

**“COSTO DE PRODUCCION DE CULTIVOS
DE EXPORTACION”**

El Instituto Interamericano de Cooperación para la Agricultura (IICA) es el organismo especializado en agricultura del Sistema Interamericano. Sus orígenes se remontan al 7 de octubre de 1942 cuando el Consejo Directivo de la Unión Panamericana aprobó la creación del Instituto Interamericano de Ciencias Agrícolas.

Fundado como una institución de investigación agronómica y de enseñanza de posgrado para los trópicos, el IICA, respondiendo a los cambios y las nuevas necesidades del Hemisferio, se convirtió progresivamente en un organismo de cooperación técnica y fortalecimiento institucional en el campo agropecuario. Estas transformaciones fueron reconocidas formalmente con la ratificación, el 8 de diciembre de 1980, de una nueva convención, la cual estableció como los fines del IICA los de estimular, promover y apoyar los lazos de cooperación entre sus 29 Estados Miembros para lograr el desarrollo agrícola y bienestar rural.

Con un mandato amplio y flexible y con una estructura que permite la participación directa de los Estados Miembros en la Junta Interamericana de Agricultura y en su Comité Ejecutivo, el IICA cuenta con una extendida presencia geográfica en todos los países miembros para responder a sus necesidades de cooperación técnica.

Los aportes de los Estados Miembros y las relaciones que el IICA mantiene con 12 Países Observadores, y con numerosos organismos internacionales, le permiten canalizar importantes recursos humanos y financieros en favor del desarrollo agrícola del Hemisferio.

El Plan de Mediano Plazo 1987-1991, documento normativo que señala las prioridades del Instituto, enfatiza acciones dirigidas a la reactivación del sector agropecuario como elemento central del crecimiento económico. En función de esto, el Instituto concede especial importancia al apoyo y promoción de acciones tendientes a la modernización tecnológica del agro y al fortalecimiento de los procesos de integración regional y subregional.

Para lograr esos objetivos el IICA concentra sus actividades en cinco áreas fundamentales que son: Análisis y Planificación de la Política Agraria; Generación y Transferencia de Tecnología; Organización y Administración para el Desarrollo Rural; Comercialización y Agroindustria; y Sanidad Vegetal y Salud Animal.

Estas áreas de acción expresan, de manera simultánea, las necesidades y prioridades fijadas por los mismos países miembros y los ámbitos de trabajo en los que el IICA concentra sus esfuerzos y su capacidad técnica, tanto desde el punto de vista de sus recursos humanos y financieros como de su relación con otros organismos internacionales.

U.S. DEPARTMENT OF JUSTICE
FEDERAL BUREAU OF INVESTIGATION
WASHINGTON, D.C. 20535

16 FEB 1968

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“COSTO DE PRODUCCION DE CULTIVOS DE EXPORTACION”

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**INSTITUTO INTERAMERICANO DE COOPERACION PARA LA AGRICULTURA
IICA-OEA**

COSTO DE PRODUCCION DE CULTIVOS DE EXPORTACION

TEGUCIGALPA, F.M.

HONDURAS, C.A.

OCTUBRE, 1987

THE UNIVERSITY OF CHICAGO

PHYSICS DEPARTMENT

PHYSICS 354

Las fuentes de información han sido las siguientes instituciones: Secretaría de Recursos Naturales, Banco Nacional de Desarrollo Agrícola y la Secretaría de Planificación, Coordinación y Presupuesto. También se realizaron visitas de campo para complementar la información y realizar los ajustes correspondientes. Se agradece a las instituciones anotadas el apoyo recibido. Para algunos cultivos, no ha sido posible el obtener información para las estimaciones de ingresos brutos y netos.

The following information is for your information only. It is not intended to be used as a substitute for professional advice. The information is based on the best available information at the time of publication. It is subject to change without notice. The information is provided for your information only and does not constitute an offer of insurance. The information is provided for your information only and does not constitute an offer of insurance. The information is provided for your information only and does not constitute an offer of insurance.

PRESENTACION

El trabajo adjunto "Costos de Producción de los Cultivos de Exportación", representa otro de los productos del proyecto de Apoyo a los Mecanismos de Promoción de Exportaciones Agropecuarias que el Instituto Interamericano de Cooperación para la Agricultura (IICA) inicia en 1986, con el propósito de apoyar la política agrícola nacional de fomento a las exportaciones principalmente agrícolas.

Los resultados de esta política están altamente influenciados por la competitividad de la producción exportable. Estudios realizados indican que a pesar de que el país cuenta con ventajas comparativas, en cuanto a ciertos factores naturales, de localización geográfica y de amplia tradición comercial con algunos países, todavía confronta problemas que debilitan la competitividad de los productos agrícolas de exportación.

Uno de los factores que influencia la competitividad es el costo de producción de los diferentes cultivos. Si bien, es cierto que los costos de producción son difíciles de generalizar, y que éstos son afectados por los diferentes niveles de tecnología utilizadas en las diversas regiones del país, consideramos que esta clase de información es de todos modos muy útil, al brindar un marco comparativo general.

El estudio presenta los costos de producción de algo más de una treintena de cultivos para el mercado interno y mayormente el de exportación. La unidad de superficie para el análisis es la hectárea, los rendimientos unitarios estimados corresponden a valores promedios que reflejan una tecnología mejorada de producción. Por otra parte, solo se consideran los egresos monetarios por los diversos insumos utilizados. El costo de la mano de obra ha sido estimado en L.5.00 por una jornada promedio de 5 a 6 horas/día. El responsable de la recolección, análisis de la importación relevante y la preparación del trabajo fue el Ing. Emilio Crespo.

Ponemos a disposición este primer esfuerzo con el propósito de que sirva de material de referencia y permita que las personas o instituciones que puedan modificar o mejorar los datos incluidos, se pongan en contacto con las oficinas IICA al apartado 1410, Tegucigalpa, F.M. con el objeto de que los estudios venideros reflejen mejor las condiciones siempre en evolución del agro nacional.

JUAN ANTONIO AGUIRRE
Representante del IICA
en Honduras

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that proper record-keeping is essential for the integrity of the financial system and for the ability to detect and prevent fraud. The text also mentions the need for regular audits and the role of independent auditors in ensuring the reliability of the financial statements.

In addition, the document highlights the significance of transparency and accountability in financial reporting. It states that stakeholders, including investors and the public, have a right to know how their money is being managed and to have confidence in the information provided. This requires a high level of ethical conduct and adherence to established standards and regulations.

The document further discusses the challenges faced by organizations in implementing effective internal controls. It notes that while these controls are crucial for risk management and operational efficiency, they can be complex and costly to maintain. Therefore, it is important for management to regularly assess and update these controls to ensure they remain relevant and effective in the face of changing business environments.

Finally, the document concludes by reiterating the importance of a strong corporate governance framework. It suggests that a well-structured board of directors, supported by clear policies and procedures, is essential for overseeing the organization's financial and operational performance. This framework should also ensure that the interests of all stakeholders are taken into account and that the organization is committed to long-term sustainable growth.

The document also touches upon the role of technology in modern financial management. It notes that advancements in software and data analytics have significantly improved the accuracy and efficiency of financial reporting. However, it also warns of the potential risks associated with cyber security and the need for robust IT infrastructure to protect sensitive financial data.

Very truly yours,
[Signature]

COSTO DE PRODUCCION DE CULTIVOS DE EXPORTACION

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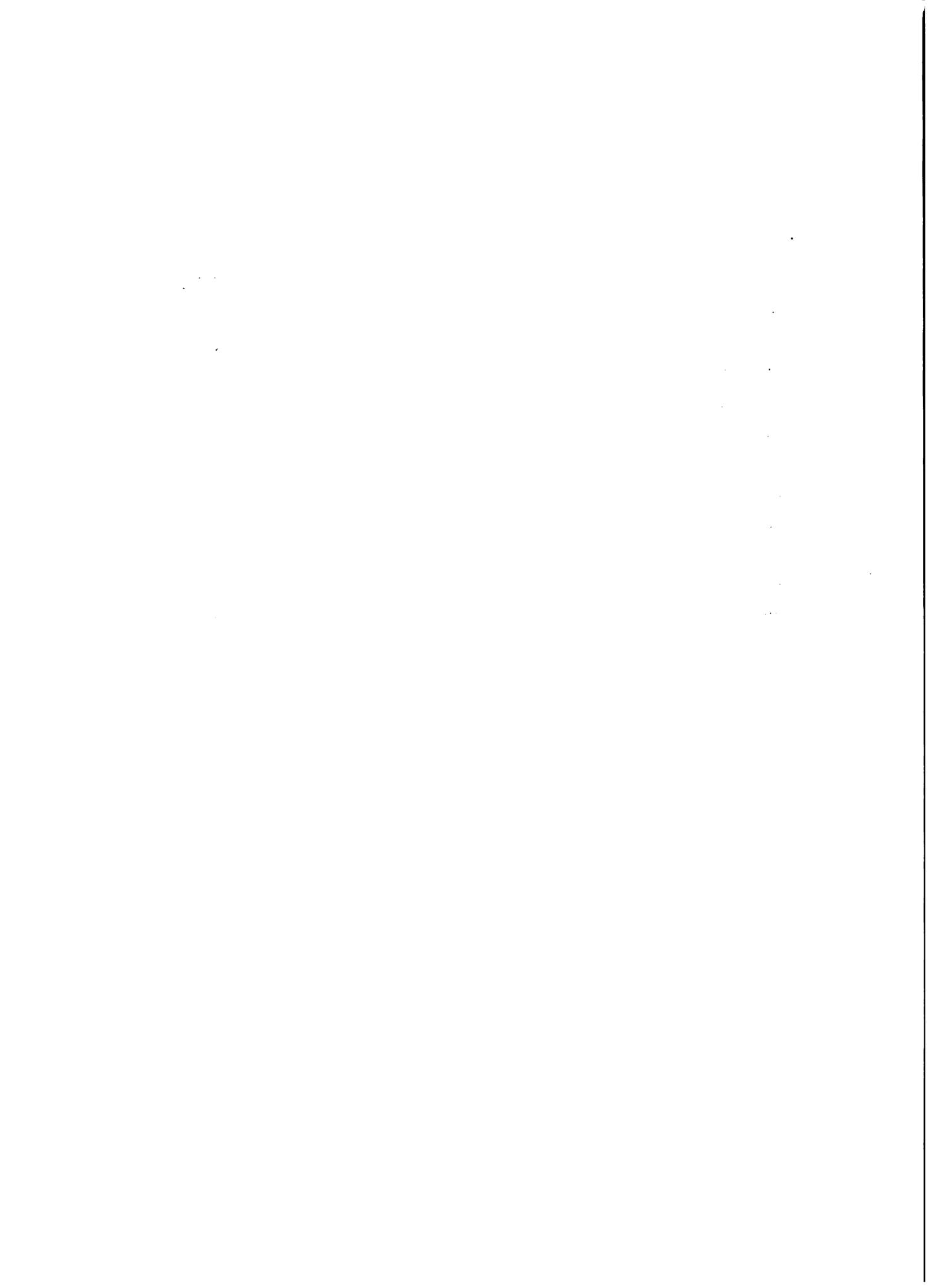
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Cultivo : AJO
 Area : Hectárea
 Producción estimada : 114 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	329	5.00	<u>1,645.00</u>
			Sub-total.	1,645.00
- Insumos				
Semilla	qq	14.3	150.00	2,145.00
Fertilizantes	qq	12.8	32.00	409.00
Folidol M-480	Lts.	1.43	21.00	30.00
Tamarón 600	Lts.	1.43	32.00	46.00
Antracol	Lbs.	4.30	7.00	<u>30.00</u>
			Sub-total.	2,660.00
			Costo de Producción	4,305.00
			Imprevistos 10%	430.00
			Total Costo de Producción	4,735.00
			Ingreso Bruto	
			Ingreso Neto	

Nota: Costos de riego no estan incluidos.

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Cultivo : AJONJOLI.
 Area : Hectárea
 Producción estimada : 24 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas de mano de obra.	Jornales	49	5.00	<u>245.00</u>
			Sub-total.	245.00
- Mecanización				
Servicios de mecanización.				<u>171.00</u>
			Sub-total.	171.00
- Insumos				
Semilla				13.00
Fertilizantes				87.00
Pesticidas				27.00
Otros				<u>127.00</u>
			Sub-total.	254.00
			Costo de Producción	670.00
			Imprevistos 10%	67.00
			Total Costo de Producción	740.00
			Ingreso Bruto 1)	1,080.00
			Ingreso Neto 2)	340.00

1) 24 qq x Lps.45.00 qq

2) Ingreso Bruto menos Costo de Producción

The following table shows the results of the survey conducted in the year 1998. The data is presented in a tabular format, with columns representing different categories and rows representing different sub-categories. The values are given in percentages.

Category	Sub-Category	Percentage
Group A	Sub-A1	15%
	Sub-A2	25%
	Sub-A3	35%
	Sub-A4	25%
Group B	Sub-B1	10%
	Sub-B2	20%
	Sub-B3	30%
	Sub-B4	40%
Group C	Sub-C1	5%
	Sub-C2	15%
	Sub-C3	25%
	Sub-C4	55%
Group D	Sub-D1	8%
	Sub-D2	18%
	Sub-D3	28%
	Sub-D4	45%

The data indicates that Group C has the highest percentage of respondents in the Sub-C4 category, while Group D has the highest percentage in the Sub-D4 category. The overall distribution shows a clear trend of increasing percentages across the sub-categories within each group.

Cultivo : ALGODON
 Area : Hectárea
 Producción estimada : 65 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	94	6.00	<u>564.00</u>
			Sub-total.	564.00
- Mecanización				
Servicios de maquinaria				<u>577.00</u>
			Sub-total.	577.00
- Otros servicios				
Transporte				<u>190.00</u>
			Sub-total.	190.00
- Insumos				
Semilla	kg.	25	0.88	22.00
Fertilizantes	qq.	5	30.00	150.00
Insecticidas				455.00
Herbicidas				24.00
Otros				<u>100.00</u>
			Sub-total.	751.00
			Costo de Producción	2,082.00
			Imprevistos 10%	208.00
			Total Costo de Producción	2,290.00
			Ingreso Bruto 1)	3,250.00
			Ingreso Neto 2)	960.00

1) 65 qq x Lps.50.00 vl/qq

2) Ingreso Bruto menos Costo de Producción

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that proper record-keeping is essential for ensuring transparency and accountability in financial matters.

2. The second part of the document outlines the various methods and techniques used to collect and analyze data. It highlights the need for a systematic approach to data collection and the importance of using reliable sources of information.

3. The third part of the document focuses on the analysis and interpretation of the collected data. It discusses the various statistical methods and techniques used to identify trends and patterns in the data.

4. The fourth part of the document discusses the implications of the findings and the need for further research. It emphasizes that the results of the study should be used to inform decision-making and to guide future research in the field.

5. The fifth part of the document provides a summary of the key findings and conclusions of the study. It highlights the main points of the research and the implications of the findings.

6. The sixth part of the document discusses the limitations of the study and the need for further research. It highlights the areas where the study was limited and the need for more comprehensive research in the future.

7. The seventh part of the document provides a list of references and sources used in the study. It includes a list of books, articles, and other sources that were consulted during the research process.

8. The eighth part of the document provides a list of appendices and supplementary materials. It includes a list of tables, figures, and other materials that are included in the study.

9. The ninth part of the document provides a list of acknowledgments and thanks. It includes a list of individuals and organizations that provided support and assistance during the research process.

10. The tenth part of the document provides a list of contact information and a list of authors. It includes a list of the authors' names, addresses, and contact information.

Cultivo : ARVEJA CHINA.
 Area : Hectárea.
 Producción estimada :

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	820	5.00	<u>4,100.00</u>
			Sub-total.	4,100.00
- Otros servicios				
Preparación suelo (con bueyes)				170.00
Acarreo de insumos				<u>70.00</u>
			Sub-total.	240.00
- Insumos				
Semilla	Lbs.	115	0.90	103.00
Cabuya	Lbs.	572	2.05	1,172.00
Fertilizantes	qq.	14	30.00	420.00
Insecticidas	Lbs.	41	6.00	247.00
Fungicidas	varios			715.00
Adherentes	Lts.	5.6	12.00	68.00
Sacos		57	1.00	57.00
Estacas	estaca	2,274	0.30	<u>682.00</u>
			Sub-total.	3,464.00
			Costo de Producción	7,804.00
			Imprevistos 10%	780.00
			Total Costo de Producción	8,584.00
			Ingreso Bruto 1)	14,300.00
			Ingreso Neto 2)	5,716.00

1) 1,430 cajas de 10 lbs. c/u a Lps.10.00 caja

2) Ingreso Bruto menos Costo de Producción

The following table shows the results of the experiment. The first column shows the number of trials, the second column shows the number of correct responses, and the third column shows the percentage of correct responses. The fourth column shows the number of trials that were not completed.

Number of trials	Number of correct responses	Percentage of correct responses	Number of trials not completed
10	8	80%	2
20	15	75%	5
30	22	73%	8
40	28	70%	12
50	35	70%	15
60	42	70%	18
70	48	68%	22
80	55	68%	25
90	62	68%	28
100	70	70%	30

The results of the experiment show that the number of correct responses increases as the number of trials increases. The percentage of correct responses remains relatively constant, around 70%. The number of trials that were not completed also increases as the number of trials increases.

The following table shows the results of the experiment. The first column shows the number of trials, the second column shows the number of correct responses, and the third column shows the percentage of correct responses. The fourth column shows the number of trials that were not completed.

Number of trials	Number of correct responses	Percentage of correct responses	Number of trials not completed
10	7	70%	3
20	14	70%	6
30	21	70%	9
40	28	70%	12
50	35	70%	15
60	42	70%	18
70	49	70%	21
80	56	70%	24
90	63	70%	27
100	70	70%	30

The results of the experiment show that the number of correct responses increases as the number of trials increases. The percentage of correct responses remains relatively constant, around 70%. The number of trials that were not completed also increases as the number of trials increases.

The following table shows the results of the experiment. The first column shows the number of trials, the second column shows the number of correct responses, and the third column shows the percentage of correct responses. The fourth column shows the number of trials that were not completed.

Number of trials	Number of correct responses	Percentage of correct responses	Number of trials not completed
10	6	60%	4
20	12	60%	8
30	18	60%	12
40	24	60%	16
50	30	60%	20
60	36	60%	24
70	42	60%	28
80	48	60%	32
90	54	60%	36
100	60	60%	40

The results of the experiment show that the number of correct responses increases as the number of trials increases. The percentage of correct responses remains relatively constant, around 60%. The number of trials that were not completed also increases as the number of trials increases.

The following table shows the results of the experiment. The first column shows the number of trials, the second column shows the number of correct responses, and the third column shows the percentage of correct responses. The fourth column shows the number of trials that were not completed.

Number of trials	Number of correct responses	Percentage of correct responses	Number of trials not completed
10	5	50%	5
20	10	50%	10
30	15	50%	15
40	20	50%	20
50	25	50%	25
60	30	50%	30
70	35	50%	35
80	40	50%	40
90	45	50%	45
100	50	50%	50

The results of the experiment show that the number of correct responses increases as the number of trials increases. The percentage of correct responses remains relatively constant, around 50%. The number of trials that were not completed also increases as the number of trials increases.

The following table shows the results of the experiment. The first column shows the number of trials, the second column shows the number of correct responses, and the third column shows the percentage of correct responses. The fourth column shows the number of trials that were not completed.

Number of trials	Number of correct responses	Percentage of correct responses	Number of trials not completed
10	4	40%	6
20	8	40%	12
30	12	40%	18
40	16	40%	24
50	20	40%	30
60	24	40%	36
70	28	40%	42
80	32	40%	48
90	36	40%	54
100	40	40%	60

The results of the experiment show that the number of correct responses increases as the number of trials increases. The percentage of correct responses remains relatively constant, around 40%. The number of trials that were not completed also increases as the number of trials increases.

The following table shows the results of the experiment. The first column shows the number of trials, the second column shows the number of correct responses, and the third column shows the percentage of correct responses. The fourth column shows the number of trials that were not completed.

Number of trials	Number of correct responses	Percentage of correct responses	Number of trials not completed
10	3	30%	7
20	6	30%	14
30	9	30%	21
40	12	30%	28
50	15	30%	35
60	18	30%	42
70	21	30%	49
80	24	30%	56
90	27	30%	63
100	30	30%	70

The results of the experiment show that the number of correct responses increases as the number of trials increases. The percentage of correct responses remains relatively constant, around 30%. The number of trials that were not completed also increases as the number of trials increases.

The following table shows the results of the experiment. The first column shows the number of trials, the second column shows the number of correct responses, and the third column shows the percentage of correct responses. The fourth column shows the number of trials that were not completed.

Number of trials	Number of correct responses	Percentage of correct responses	Number of trials not completed
10	2	20%	8
20	4	20%	16
30	6	20%	24
40	8	20%	32
50	10	20%	40
60	12	20%	48
70	14	20%	56
80	16	20%	64
90	18	20%	72
100	20	20%	80

The results of the experiment show that the number of correct responses increases as the number of trials increases. The percentage of correct responses remains relatively constant, around 20%. The number of trials that were not completed also increases as the number of trials increases.

The following table shows the results of the experiment. The first column shows the number of trials, the second column shows the number of correct responses, and the third column shows the percentage of correct responses. The fourth column shows the number of trials that were not completed.

Number of trials	Number of correct responses	Percentage of correct responses	Number of trials not completed
10	1	10%	9
20	2	10%	18
30	3	10%	27
40	4	10%	36
50	5	10%	45
60	6	10%	54
70	7	10%	63
80	8	10%	72
90	9	10%	81
100	10	10%	90

The results of the experiment show that the number of correct responses increases as the number of trials increases. The percentage of correct responses remains relatively constant, around 10%. The number of trials that were not completed also increases as the number of trials increases.

Cultivo : AYOTE
 Area : Hectárea
 Producción estimada : 15 Ton.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	97	6.00	<u>582.00</u>
			Sub-total	582.00
- Mecanización				
Servicios de mecanización.				<u>260.00</u>
			Sub-total.	260.00
- Insumos				
Semilla				86.00
Fertilizantes				135.00
Nematicidas				165.00
Insecticidas				128.00
Fungicidas				150.00
Herbicidas				<u>23.00</u>
			Sub-total.	1,365.00
			Costo de Producción	2,207.00
			Imprevistos 10%	220.00
			Total Costo de Producción	2,427.00
			Ingreso Bruto 1)	6,375.00
			Ingreso Neto 2)	3,948.00

1) 15 Ton/Ma. x Lps. 425.00 valor/Ton.

2) Ingreso Bruto menos Costo de Producción

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Cultivo : BANANO.
 Area : Hectárea
 Producción estimada: 2,103 cajas de banano + hectárea.

<u>Concepto</u>	<u>Total</u>
- Mano de Obra	
Labores diversas	2,036.07
- Insumos	
Materiales + suministros	3,356.64
- Combustible y lubricantes	80.50
- Otros costos	<u>4,062.78</u>
TOTAL COSTOS.	<u>9,535.99</u>

Producción estimada	2,103 cajas
Producción estimada banano 1a clase.	1,892 "
Valor caja de primera FOB barco.	Lps 9.34
Valor producción de primera.	" 17,671.28
Producción estimada banano 2a clase.	211 cajas
Valor caja de segunda clase.	Lps 7.34
Valor bananos segunda clase.	" 1,548.74
Valor Producción Total.	Lps 19,220.02
Menos Costo de Producción.	" 9,535.99
UTILIDAD.	<u>Lps 9,684.03</u>

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Cultivo : CACAHUATE.
 Area : Hectárea
 Producción estimada : 36 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornales	137	5.00	<u>685.00</u>
			Sub-total.	685.00
- Mecanización				
Servicios de mecanización.				<u>211.00</u>
			Sub-total.	211.00
- Insumos				
Semilla				143.00
Fertilizantes				46.00
Pesticidas				72.00
Herbicidas				<u>18.00</u>
			Sub-total.	279.00
			Costo de Producción	1,175.00
			Imprevistos 10%	117.00
			Total Costo de Producción	1,292.00
			Ingreso Bruto 1)	1,980.00
			Ingreso Neto 2)	688.00

1) 36 qq x Lps.55.00

2) Ingreso Bruto menos Costo de Producción

1911
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Cultivo : CACAO. Primer y Segundo año.
 Area : Hectárea.
 Producción estimada: 0

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	121	6.00	<u>726.00</u>
			Sub-total.	726.00
- Mecanización				
Servicios de mecanización.				<u>85.00</u>
			Sub-total.	85.00
- Insumos				
Semillas				1,533.00
Fertilizantes				245.00
Pesticidas				<u>88.00</u>
			Sub-total.	1,866.00
			Costo de Producción	2,677.00
			Imprevistos 10%	267.00
			Total Costo de Producción	2,944.00
			Ingreso Bruto	
			Ingreso Neto	

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Cultivo : CACAO. Tercer al Quinto año de establecido.
 Area : Hectárea.
 Producción estimada : 37 qq (6, 11 y 20 qq por año).

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	334	6.00	<u>2,004.00</u>
			Sub-total.	2,004.00
- Otros				
Tendal, gavetas, etc.				<u>160.00</u>
			Sub-total.	160.00
- Insumos				
Fertilizantes				1,120.00
Pesticidas				<u>195.00</u>
				1,315.00
			Costo de producción	3,479.00
			Imprevistos 10%	347.00
			Total Costo de Producción	3,826.00
			Ingreso Bruto 1)	5,550.00
			Ingreso Neto 2)	1,724.00

1) 37 qq x Lps.150.00 valor qq

2) Ingreso Bruto menos Costo de Producción

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is essential for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent and reliable data collection processes to support effective decision-making.

3. The third part of the document focuses on the role of technology in data management and analysis. It discusses how modern software solutions can streamline data collection, storage, and reporting, thereby improving efficiency and accuracy.

4. The fourth part of the document addresses the challenges associated with data security and privacy. It provides guidance on implementing robust security measures to protect sensitive information from unauthorized access and breaches.

5. The fifth part of the document discusses the importance of data governance and compliance. It outlines the key principles and best practices for ensuring that data is managed in a way that is consistent with applicable laws and regulations.

6. The sixth part of the document explores the role of data in strategic planning and performance management. It explains how data-driven insights can help organizations identify trends, opportunities, and areas for improvement.

7. The seventh part of the document discusses the importance of data literacy and training. It emphasizes that all employees should have a basic understanding of data and be able to use it effectively in their work.

8. The eighth part of the document provides a summary of the key points discussed throughout the document. It reiterates the importance of data in driving organizational success and the need for a comprehensive data management strategy.

9. The final part of the document offers concluding thoughts and recommendations. It encourages organizations to embrace a data-driven culture and to continuously monitor and improve their data management practices.

Cultivo : CACAO. Del Sexto al Décimo año.
 Area :
 Producción estimada : 100 qq/Hectárea.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	636	6.00	<u>3,816.00</u>
			Sub-total.	3,816.00
- Mecanización				
Servicios de mecanización.				<u>143.00</u>
			Sub-total.	143.00
- Insumos				
Fertilizantes				2,438.00
Pesticidas				<u>325.00</u>
			Sub-total.	2,763.00
			Costo de Producción	6,722.00
			Imprevistos 10%	672.00
			Total Costo de Producción	7,394.00
			Ingreso Bruto 1)	15,000.00
			Ingreso Neto 2)	7,606.00

1) 100 qq x Lps.150.00 valor qq

2) Ingreso Bruto menos Costo de Producción

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is essential for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent and reliable data collection processes to support effective decision-making.

3. The third part of the document focuses on the role of technology in data management and analysis. It discusses how modern software solutions can streamline data collection, storage, and reporting, thereby improving efficiency and accuracy.

4. The fourth part of the document addresses the challenges associated with data management, such as data quality, security, and privacy. It provides strategies to mitigate these risks and ensure that data is used responsibly and ethically.

5. The fifth part of the document concludes by summarizing the key findings and recommendations. It stresses the importance of ongoing monitoring and evaluation to ensure that data management practices remain effective and aligned with the organization's goals.

6. The final part of the document provides a detailed overview of the data management framework, including the roles and responsibilities of various stakeholders. It also includes a list of resources and references for further information on data management best practices.

7. The document is intended to serve as a comprehensive guide for all employees involved in data management. It is designed to be clear, concise, and easy to understand, ensuring that everyone can contribute to the organization's success through effective data management.

Cultivo : CARDAMOMO.

Información del Primer al Tercer año de establecido.

Area : Hectárea

Producción estimada :

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornales	412	5.00	<u>2,060.00</u>
			Sub-total.	<u>2,060.00</u>
- Insumos				
Semilla (rizones)				560.00
Fertilizantes				395.00
Pesticidas				120.00
Otros insumos (sacos, bolsas, etc)				<u>122.00</u>
			Sub-total.	<u>1,197.00</u>
			Costo de Producción	3,257.00
			Imprevistos 10%	325.00
			Total Costo de Producción	3,582.00
			Ingreso Bruto	
			Ingreso Neto	

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is essential for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent data collection procedures and the use of advanced analytical techniques to derive meaningful insights from the data.

3. The third part of the document focuses on the role of technology in data management and analysis. It discusses how modern software solutions can streamline data collection, storage, and processing, thereby improving efficiency and accuracy.

4. The fourth part of the document addresses the challenges associated with data management, such as data quality, security, and privacy. It provides strategies to mitigate these risks and ensure that the data remains reliable and secure.

5. The fifth part of the document concludes by summarizing the key findings and recommendations. It stresses the importance of ongoing monitoring and evaluation to ensure that the data management processes remain effective and up-to-date.

Appendix A: Data Collection Methods

This appendix provides a detailed description of the data collection methods used in the study. It includes information on the sources of data, the instruments used for data collection, and the procedures followed to ensure the reliability and validity of the data.

The data was collected through a combination of primary and secondary sources. Primary data was obtained through interviews, surveys, and focus groups. Secondary data was obtained from publicly available sources, including government reports, industry publications, and academic journals.

The instruments used for data collection were carefully designed to capture the relevant information while minimizing bias and error. The interviews and focus groups were structured to explore the key issues in depth, while the surveys were designed to collect quantitative data on a large scale.

The procedures followed for data collection were rigorous and standardized to ensure consistency across all data sources. This included training the data collectors, piloting the instruments, and implementing quality control measures throughout the data collection process.

Cultivo : CARDAMOMO.

Información del Cuarto al Séptimo año de establecido.

Area :

Producción estimada :

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra	Jornal	1,048	5.00	<u>5,240.00</u>
			Sub-total.	5,240.00
- Insumos				
Fertilizantes				1,140.00
Pesticidas				300.00
Otros insumos (sacos, bolsas, etc)				<u>220.00</u>
				1,640.00
			Costo de Producción	6,880.00
			Imprevistos 10%	688.00
			Total Costo de Producción	7,568.00
			Ingreso Bruto 1)	16,800.00
			Ingreso Neto 2)	5,975.00

1) 28 qq x Lps. 600.00 valor/qq.

2) Para obtener el Ingreso Neto se le resta el Ingreso Bruto a los Costos de Producción ocurridos del Primero al Séptimo año.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is essential for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent data collection procedures and the use of advanced analytical techniques to derive meaningful insights from the data.

3. The third part of the document focuses on the role of technology in data management and analysis. It discusses how modern software solutions can streamline data collection, storage, and processing, thereby improving efficiency and accuracy.

4. The fourth part of the document addresses the challenges associated with data management, such as data quality, security, and privacy. It provides strategies to mitigate these risks and ensure that the data remains reliable and secure throughout its lifecycle.

5. The fifth part of the document discusses the importance of data governance and the role of various stakeholders in ensuring that data is used ethically and in compliance with relevant regulations and standards.

6. The sixth part of the document provides a summary of the key findings and recommendations from the study. It emphasizes the need for a holistic approach to data management that integrates all aspects of the organization's operations.

7. The seventh part of the document concludes with a call to action, urging the organization to implement the recommended practices and continuously monitor and improve its data management processes.

Appendix A: Data Collection Methods

This appendix provides a detailed description of the data collection methods used in the study. It includes information on the sources of data, the instruments used for data collection, and the procedures followed to ensure the reliability and validity of the data.

Cultivo : CEBOLLA.
 Area : Hectárea.
 Producción estimada: 230 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	228	5.00	<u>1,140.00</u>
			Sub-total.	1,140.00
- Mecanización				
Servicios de mecanización.				<u>328.00</u>
			Sub-total.	328.00
- Insumos				
Semilla				257.00
Fertilizantes				260.00
Pesticidas				107.00
Combustible y lubricantes.				<u>143.00</u>
			Sub-total.	767.00
			Costo de Producción	2,235.00
			Imprevistos 10%	223.00
			Total Costo de Producción	2,458.00
			Ingreso Bruto 1)	3,680.00
			Ingreso Neto 2)	1,222.00

- 1) 230 qq x Lps.16.00 valor qq cebolla.
- 2) Ingreso Bruto menos Costo de Producción.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is crucial for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent data collection procedures and the use of advanced analytical techniques to derive meaningful insights from the data.

3. The third part of the document focuses on the implementation of data-driven decision-making processes. It provides a detailed overview of how data is used to inform strategic planning, resource allocation, and performance evaluation across different departments.

4. The fourth part of the document addresses the challenges and risks associated with data management. It discusses the importance of data security, privacy, and compliance with relevant regulations, and offers strategies to mitigate these risks.

5. The fifth part of the document concludes by summarizing the key findings and recommendations. It stresses the need for a continuous and collaborative effort to improve data management practices and leverage data for organizational success.

Appendix A: Data Collection Methods
 Appendix B: Analytical Tools and Software
 Appendix C: Case Studies and Examples
 Appendix D: Glossary of Terms

Cultivo : CHILE DULCE.
 Area : Hectárea
 Producción estimada: 15 Ton.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	89.00	6.00	<u>534.00</u>
			Sub-total.	534.00
- Maquinaria				
Servicios de mecanización.				<u>260.00</u>
			Sub-total.	260.00
- Insumos				
Semilla				50.00
Fertilizantes				254.00
Nematicidas				165.00
Insecticidas				128.00
Fungicidas				150.00
Herbicidas				24.00
Soportes				<u>677.00</u>
			Sub-total.	1,448.00
			Costo de Producción	2,242.00
			Imprevistos 10%	224.00
			Total Costo de Producción	2,466.00
			Ingreso Bruto 1)	8,175.00
			Ingreso Neto 2)	5,709.00

1) 15 Ton x Lps. 545.00 valor/Ton.

2) Ingreso Bruto menos Costo de Producción

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is essential for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent and reliable data collection processes to support effective decision-making.

3. The third part of the document focuses on the role of technology in data management and analysis. It discusses how modern software solutions can streamline data collection, storage, and reporting, thereby improving efficiency and accuracy.

4. The fourth part of the document addresses the challenges associated with data management, such as data quality, security, and privacy. It provides strategies to mitigate these risks and ensure that data is used responsibly and ethically.

5. The fifth part of the document discusses the importance of data governance and the establishment of clear policies and procedures. It stresses that a strong governance framework is necessary to ensure that data is managed in a consistent and compliant manner.

6. The sixth part of the document explores the role of data in strategic planning and performance management. It explains how data-driven insights can help organizations identify opportunities, assess risks, and track progress against their goals.

7. The seventh part of the document discusses the importance of data literacy and training for all employees. It emphasizes that having a data-driven culture is essential for maximizing the value of data and driving organizational success.

8. The eighth part of the document provides a summary of the key points discussed and offers recommendations for further action. It encourages organizations to continuously monitor and improve their data management practices to stay competitive in a data-driven world.

9. The final part of the document concludes with a statement of intent to continue exploring the latest trends and developments in data management and analysis. It expresses a commitment to providing timely and relevant information to support the organization's growth and success.

Cultivo : CHILE TABASCO.
 Area : Hectárea
 Producción estimada : 143 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas de mano de obra.	Jornales	438	5.00	<u>2,190.00</u>
			Sub-total.	2,190.00
- Mecanización				
Servicios de mecanización.				<u>443.00</u>
			Sub-total.	443.00
- Insumos				
Semilla				143.00
Fertilizantes				266.00
Pesticidas				164.00
Combustible y lubricantes.				<u>214.00</u>
			Sub-total.	787.00
			Costo de Producción.	3,420.00
			Imprevistos 10%	342.00
			Total Costo de Producción	3,762.00
			Ingreso Bruto 1)	7,150.00
			Ingreso Neto 2)	3,388.00

1) 143 qq x Lps.50.00 qq

2) Ingreso Bruto menos Costo de Producción

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Cultivo : COCO. Primer y Segundo año de establecido.
 Area : Hectárea.
 Producción estimada :

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	279	6.00	<u>1,674.00</u>
			Sub-total.	1,674.00
- Insumos				
Semilla				858.00
Insecticida				70.00
Fertilizantes	qq.	10	30.00	<u>300.00</u>
				1,228.00
			Costo de Producción	2,902.00
			Imprevistos 10%	290.00
			Total Costo de Producción	3,192.00
			Ingreso Bruto	
			Ingreso Neto	

1. The first part of the document discusses the importance of maintaining accurate records of all transactions.

2. It is essential to ensure that all entries are supported by appropriate documentation and receipts.

3. Regular audits should be conducted to verify the accuracy of the records and identify any discrepancies.

4. The second part of the document outlines the procedures for handling disputes and resolving conflicts.

5. It is important to establish clear communication channels and protocols for addressing any issues that arise.

Cultivo : COCO. Tercer año de establecido.

Area : Hectárea.

Producción estimada :

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra.				
Labores diversas	Jornal	157	6.00	<u>942.00</u>
			Sub-total.	942.00
- Otros servicios.				
Acarreo y transporte				<u>572.00</u>
			Sub-total.	572.00
- Insumos				
Fertilizantes	qq.	7	30.00	210.00
Insecticidas				<u>33.00</u>
			Sub-total.	243.00
			Costo de Producción	1,757.00
			Imprevistos 10%	175.00
			Total Costo de Producción	1,932.00
			Ingreso Bruto	
			Ingreso Neto	

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. This ensures transparency and allows for easy verification of the data.

In the second section, the author outlines the various methods used to collect and analyze the data. This includes both manual and automated processes. The goal is to ensure that the data is as accurate and reliable as possible.

The third part of the document provides a detailed breakdown of the results. It shows that there is a significant correlation between the variables being studied. This finding is supported by statistical analysis and is consistent with previous research in the field.

Finally, the document concludes with a series of recommendations for future research. It suggests that further studies should be conducted to explore the underlying mechanisms of the observed relationships. This will help to build a more comprehensive understanding of the subject matter.

Cultivo : FRESA. Primer año de operación.
 Area : Hectárea.
 Producción estimada : 28,000 libras

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Servicios alquilados				
Bueyes	día	5	10.00	50.00
Transporte de fruta				960.00
Transporte de casulla	viaje	8	20.00	<u>160.00</u>
			Sub-total.	1,170.00
- Mano de Obra				
Labores diversas	Jornal	424	6.00	<u>2,544.00</u>
			Sub-total.	2,544.00
- Insumos				
Plantas	plantas			8,000.00
Herbicidas	Lts.	3	60.00	180.00
Insecticidas	Lts.	4	115.00	460.00
Fungicidas	Kgs.	10	20.00	200.00
Fertilizantes	qq.	15	34.00	510.00
Ferti foliar	Lts.	8	7.00	56.00
Cajas	cajas	4,000	0.25	<u>1,000.00</u>
				10,406.00
			Costo de Producción	14,120.00
			Imprevistos 10%	1,412.00
			Total Costo de Producción	15,532.00
			Ingreso Bruto 1)	28,000.00
			Ingreso Neto 2)	12,468.00

- 1) El Ingreso Bruto para el primer año de operación ha sido estimado en una producción de 28,000 libras/hectárea y vendido a Lps. 1.00 la libra.
- 2) Ingreso Bruto menos Costo de Producción.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions.

2. It is essential to ensure that all entries are clearly legible and dated.

3. Regular audits should be conducted to verify the accuracy of the records.

4. The second part of the document outlines the procedures for handling discrepancies.

5. Any errors should be identified immediately and corrected.

6. The final section provides a summary of the key points discussed.

Cultivo : JUNCO (cultivo industrial). Informativo.
 Area : Hectárea

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
<u>Primer Año</u>	Jornal			
Primera limpia		17	5.00	85.00
Regulación de sombra		28	5.00	140.00
Traza (estacado)		6	5.00	30.00
Hoyadura		33	5.00	165.00
Arranque de cepas (semillas)		8	5.00	40.00
Transporte de cepas		17	5.00	85.00
Siembra		17	5.00	85.00
Segunda limpia		<u>17</u>	5.00	<u>85.00</u>
		143	Sub-total	715.00
- Segundo Año				
Primera limpia		17		85.00
Segunda limpia		17		85.00
Gastos de recolección		34		<u>170.00</u>
			Sub-total.	340.00
Total Costos de Producción				1,055.00

Cultivo : LECHUGA
 Area : Hectárea
 Producción estimada : 572 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	240	5.00	<u>1,200.00</u>
			Sub-total	1,200.00
- Insumos				
Semilla	Onz.	7	2.00	14.00
Fertilizantes	qq	10	30.00	300.00
Bayfolan (fort. foliar)	Lts.	8	8.00	64.00
Lannate	Lbs.	0.7	18.00	13.00
Tamarón	Lts.	1.43	32.00	46.00
Antracol	Lbs.	4.30	7.00	<u>30.00</u>
			Sub-total.	467.00
			Costo total de Producción	1,667.00
			Imprevistos 10%	166.00
			Total Costo de Producción	1,833.00
			Ingreso Bruto	
			Ingreso Neto	

Cultivo : LIMON PERSA.

Información del Primer al Tercer año de establecimiento.

Area : Hectárea

Producción estimada :

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal			<u>1,115.00</u>
			Sub-total.	1,115.00
- Mecanización				
Servicios de mecanización.				<u>235.00</u>
			Sub-total.	235.00
- Insumos				
Arbolitos (injertos)	árboles	268	2.00	536.00
Fertilizantes	qq.	15.5	30.00	300.00
Pesticidas				148.00
Herbicidas				270.00
Adherentes	Lts.	4.5	8.00	<u>36.00</u>
			Sub-total.	1,290.00
Costo de Producción				2,680.00
Imprevistos 10%				268.00
Total Costo de Producción				2,948.00
Ingreso Bruto				
Ingreso Neto				

1. The first part of the document is a list of names and addresses.

2. The second part is a list of names and addresses.

3. The third part is a list of names and addresses.

4. The fourth part is a list of names and addresses.

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17. The seventeenth part is a list of names and addresses.

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19. The nineteenth part is a list of names and addresses.

20. The twentieth part is a list of names and addresses.

Cultivo : LIMON PERSA.

Información del Cuarto al Séptimo año de establecido.

Area :

Producción estimada :

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal			<u>765.00</u>
			Sub-total.	765.00
- Mecanización				
Servicios de mecanización.				<u>260.00</u>
			Sub-total.	260.00
- Insumos				
Fertilizantes	qq.	12	30.00	360.00
Pesticidas				870.00
Herbicidas				240.00
Adherentes	Lts.	5	8.00	40.00
Cajas para cosecha	cajas	20	5.00	<u>100.00</u>
			Sub-total.	1,010.00
			Costo de Producción	2,035.00
			Imprevistos 10%	203.00
			Total Costo de Producción	2,238.00
			Ingreso Bruto	
			Ingreso Neto	

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Cultivo : MANGO.
 Del Primer al Tercer año de establecido.
 Area : Hectárea
 Producción estimada:

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	85	6.00	<u>510.00</u>
			Sub-total.	510.00
- Maquinaria				
Servicios de mecani- zación (fumigación)				<u>267.00</u>
			Sub-total.	267.00
- Insumos				
Injertos	plantas	150	5.00	750.00
Fertilizantes				275.00
Insecticidas				86.00
Fungicidas				64.00
Herbicidas				<u>48.00</u>
			Sub-total.	1,223.00
			Costo de Producción	2,000.00
			Imprevistos 10%	200.00
			Total Costo de Producción	2,200.00
			Ingreso Bruto	
			Ingreso Neto	

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Cultivo : MANGO.
Del Cuarto año en adelante de establecido.

Area :

Producción estimada: 15 T.M.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	66	6.00	<u>396.00</u>
			Sub-total.	396.00
- Maquinaria				
Servicios de mecanización (fumigación)				<u>115.00</u>
			Sub-total.	115.00
- Insumos				
Fertilizantes				215.00
Insecticidas				107.00
Fungicidas				65.00
Herbicidas				<u>46.00</u>
				433.00

Costo de Producción	2,944.00
Imprevistos 10%	294.00
Total Costo de Producción	3,238.00
Ingreso Bruto 1)	13,815.00
Ingreso Neto 2)	10,577.00

1) 15 Ton. x Lps. 921.00 valor/Ton.

2) Ingreso Bruto menos Costo de Producción

Van incluidos los costos del Primer y Tercer año de sembrada la plantación.

NOTA : Faltan estimar los costos de comercialización y el porcentaje de desecho, lo que reduce el Ingreso Neto.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is crucial for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the specific procedures and protocols that must be followed when recording transactions. It details the steps from initial entry to final review and approval, ensuring that all data is entered correctly and consistently.

3. The third part of the document addresses the role of the accounting department in monitoring and reporting on the organization's financial performance. It highlights the need for regular communication and collaboration between the accounting team and other departments to ensure that all financial data is up-to-date and accurate.

4. The fourth part of the document discusses the importance of maintaining proper documentation and records for all financial transactions. It stresses that this is essential for ensuring the integrity and reliability of the organization's financial statements and for facilitating audits and investigations.

5. The fifth part of the document concludes by reiterating the importance of maintaining accurate records and following the established procedures and protocols. It encourages all employees to take responsibility for their own financial reporting and to work together to ensure the overall success and transparency of the organization.

6. The sixth part of the document provides a summary of the key points discussed in the previous sections. It highlights the main objectives and goals of the financial reporting process and emphasizes the need for ongoing monitoring and improvement.

7. The seventh part of the document discusses the importance of maintaining proper documentation and records for all financial transactions. It stresses that this is essential for ensuring the integrity and reliability of the organization's financial statements and for facilitating audits and investigations.

8. The eighth part of the document concludes by reiterating the importance of maintaining accurate records and following the established procedures and protocols. It encourages all employees to take responsibility for their own financial reporting and to work together to ensure the overall success and transparency of the organization.

9. The ninth part of the document provides a summary of the key points discussed in the previous sections. It highlights the main objectives and goals of the financial reporting process and emphasizes the need for ongoing monitoring and improvement.

Cultivo : MARAÑON.
 Area : Hectárea
 Producción estimada : 0 Del Primer al Tercer año.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	163	5.00	<u>815.00</u>
			Sub-total.	815.00
- Mecanización				
Servicios de maquinaria				<u>150.00</u>
			Sub-total.	150.00
- Insumos				
Semilla				100.00
Fertilizantes	qq.	10	30.00	300.00
Pesticidas				85.00
Otros (nylon, estacas, etc)				<u>115.00</u>
			Sub-total.	600.00
			Costo de Producción	1,565.00
			Imprevistos 10%	156.00
			Total Costo de Producción	1,721.00
			Ingreso Bruto	
			Ingreso Neto	

1. The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that this is crucial for ensuring the integrity of the financial statements and for providing a clear audit trail. The text also mentions that proper record-keeping is essential for identifying and correcting errors in a timely manner.

2. The second part of the document focuses on the role of internal controls in preventing fraud and misstatements. It highlights that a strong internal control system is necessary to ensure that all transactions are properly authorized, recorded, and reviewed. The text also notes that internal controls should be designed to be cost-effective and to provide a reasonable level of assurance.

3. The third part of the document discusses the importance of segregation of duties. It explains that this is a key principle of internal control that helps to reduce the risk of errors and fraud. The text also mentions that segregation of duties should be implemented in a way that is practical and does not create unnecessary inefficiencies.

4. The fourth part of the document discusses the importance of regular reconciliations. It explains that reconciling accounts is a critical step in the accounting process that helps to ensure that the books are in balance and that all transactions are properly recorded. The text also notes that reconciliations should be performed on a regular basis and that any discrepancies should be investigated and resolved promptly.

5. The fifth part of the document discusses the importance of maintaining up-to-date records. It explains that this is essential for ensuring that the financial statements are accurate and that the company is in compliance with applicable laws and regulations. The text also mentions that up-to-date records are also important for providing a clear audit trail and for identifying and correcting errors in a timely manner.

6. The sixth part of the document discusses the importance of training and education. It explains that providing training and education to employees is essential for ensuring that they understand their roles and responsibilities and that they are able to perform their duties effectively. The text also notes that training and education should be ongoing and should cover a wide range of topics, including accounting, internal controls, and fraud prevention.

7. The seventh part of the document discusses the importance of monitoring and evaluation. It explains that monitoring and evaluating the internal control system is essential for ensuring that it is effective and that it is able to adapt to changes in the business environment. The text also notes that monitoring and evaluation should be performed on a regular basis and that any weaknesses should be identified and corrected promptly.

Cultivo : MARAÑON. Cuarto año en adelante.

Area :

Producción estimada : 1 T.M.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	63	5.00	<u>315.00</u>
			Sub-total.	315.00
- Insumos				
Fertilizantes	qq.	5	30.00	150.00
Pesticidas				45.00
Otros (nylon, estacas, etc)				<u>20.00</u>
			Sub-total.	215.00
			Costo de Producción	530.00
			Imprevistos 10%	53.00
			Total Costo de Producción	583.00
			Ingreso Bruto 1)	1,320.00
			Ingreso Neto 2)	737.00

1) 1 T.M. x Lps. 1,320.00 valor T.M.

2) Ingreso Bruto menos Costo de Producción

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Cultivo : MELON.
 Area : Hectárea.
 Producción estimada : 572 cajas de primera.
 400 cajas de segunda.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra.				
Labores diversas	Jornal	156	5.00	<u>780.00</u>
			Sub-total.	780.00
- Mecanización				
Servicios de mecanización				<u>240.00</u>
			Sub-total.	240.00
- Insumos				
Semilla				78.00
Fertilizantes				494.00
Insecticidas				<u>873.00</u>
			Sub-total.	1,445.00

Costo de Producción	2,465.00
Imprevistos 10%	246.00
Costo total de Producción	2,711.00
Ingreso Bruto 1)	4,060.00
Ingreso Neto 2)	1,349.00

- 1) a) 572 cajas de primera a Lps. 5.00 la caja
 b) 400 cajas de segunda a Lps. 3.00 la caja
- 2) Ingreso Bruto menos Costo de Producción

Cultivo : NARANJA.
 Area : Hectárea.
 Producción estimada :

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Laboras diversas	Jornal	260	6.00	<u>1,560.00</u>
			Sub-total.	<u>1,560.00</u>
- Mecanización				
Servicios de maquinaria				<u>302.00</u>
			Sub-total.	<u>302.00</u>
- Insumos				
Injertos	árboles	236	3.00	708.00
Fertilizantes	qq.	10	30.00	300.00
Pesticidas				148.00
Herbicidas				270.00
Adherente				<u>36.00</u>
			Sub-total	<u>1,462.00</u>
			Costo de Producción	3,324.00
			Imprevistos 10%	332.00
			Total Costo de Producción	3,656.00
			Ingreso Bruto	
			Ingreso Neto	

1. The first part of the document discusses the importance of maintaining accurate records of all transactions.

2. It is essential to ensure that all entries are dated and clearly describe the nature of the transaction.

3. The second part of the document outlines the various methods used to collect and analyze data.

4. These methods include direct observation, interviews, and the use of standardized questionnaires.

5. The results of the data collection process are then analyzed to identify trends and patterns.

6. This analysis is crucial for understanding the underlying causes of the observed phenomena.

7. The final part of the document provides a summary of the findings and offers recommendations for future research.

8. It is hoped that these findings will contribute to a better understanding of the subject matter.

9. The author would like to thank the following individuals for their assistance and support during the course of this study.

10. Finally, it is important to note that the data presented here are preliminary and subject to change as more information becomes available.

Cultivo : NARANJA. Cuarto año en adelante.
 Area :
 Producción estimada: 140,000 unidades.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornales	165	6.00	<u>990.00</u>
			Sub-total.	990.00
- Mecanización				
Servicios de maquinaria				<u>1,215.00</u>
			Sub-total.	1,215.00
- Insumos				
Fertilizantes	qq.	12	30.00	360.00
Pesticidas				270.00
Herbicidas				240.00
Adherentes	Lts.	5	8.00	40.00
Cajas para cosecha	caja	40	7.00	<u>280.00</u>
			Sub-total.	1,190.00
			Costo de Producción	3,395.00
			Imprevistos 10%	339.00
			Total Costo de Producción	3,734.00
			Ingreso Bruto 1)	9,625.00
			Ingreso Neto 2)	5,891.00

1) 140 millar de naranjas x Lps.25.00 valor del millar.

2) Ingreso Bruto menos Costo de Producción

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is crucial for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent data collection procedures and the use of advanced analytical techniques to derive meaningful insights from the data.

3. The third part of the document focuses on the implementation of data-driven strategies. It provides a detailed overview of how the organization has successfully integrated data analysis into its decision-making processes, leading to improved performance and efficiency.

4. The final part of the document concludes by summarizing the key findings and recommendations. It stresses the ongoing nature of data analysis and the importance of continuous monitoring and evaluation to ensure the organization remains competitive and responsive to market changes.

Cultivo : PAPA
 Area : Hectárea
 Producción estimada : 400 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	273	6.00	<u>1,638.00</u>
			Sub-total	1,638.00
- Insumos				
Semilla de papa	qq	28	50.00	1,400.00
Fertilizantes	qq	31	30.00	930.00
Dithane M-45	Kgs.	46	13.00	598.00
Folidol	Lts.	6	18.75	112.00
Volathon granulado	Lbs.	86	0.55	47.00
Adherente	bote	6	7.00	<u>42.00</u>
			Sub-total.	3,129.00
- Otros costos				
Transportaciones				170.00
Comercialización				<u>600.00</u>
			Sub-total.	770.00
			Costo de Producción	5,537.00
			Imprevistos 10%	553.00
			Total Costo de Producción	6,090.00
			Ingreso Bruto 1)	8,000.00
			Ingreso Neto 2)	1,910.00

1) 400 qq x Lps. 20.00 vl/qq

2) Ingreso Bruto menos Costo de Producción

Cultivo : PAPAYA
 De 0 a 18 meses de establecida la plantación.
 Area : Hectárea.
 Producción estimada: 257,400 Lbs.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
a) Semillero (2 meses)	Jornal	58	5.00	290.00
b) Trasplante a cosecha. (16 meses)	"	<u>466</u>	5.00	<u>2,330.00</u>
		524	Sub-total.	2,620.00
- Insumos				
Fertilizantes				357.00
Insecticidas y fungicidas				343.00
Desinfectante del suelo				143.00
Bolsas de polietileno	bolsas	2,000	0.03	<u>60.00</u>
				903.00
			Costo de Producción	3,523.00
			Imprevistos 10%	352.00
			Total Costo de Producción	3,875.00
			Ingreso Bruto - 1)	12,870.00
			Ingreso Neto - 2)	8,995.00

1) 257,400 Lbs. x 0.05 vl/Lb/Papaya.

2) Ingreso Bruto menos Costo de Producción.

Nota: Falta estimar costos de comercialización.

1. The first part of the document is a list of names and addresses of the members of the committee.

2. The second part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of the chairman.

3. The third part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of the secretary.

4. The fourth part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of the treasurer.

5. The fifth part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of the clerk.

6. The sixth part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of the recorder.

7. The seventh part of the document is a list of the names and addresses of the members of the committee who have been elected to the office of the auditor.

Cultivo : PEPINO.
 Area : Hectárea.
 Producción estimada : 870 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	292	5.00	<u>1,460.00</u>
			Sub-total.	1,460.00
- Mecanización				
Servicios de mecanización.				<u>361.00</u>
			Sub-total.	361.00
- Cosecha				
Recolección pepino (canastas).				<u>80.00</u>
			Sub-total.	80.00
- Insumos				
Semilla				40.00
Fertilizantes				394.00
Pesticidas				<u>293.00</u>
			Sub-total.	727.00
			Costo de Producción	2,628.00
			Imprevistos 10%	262.00
			Total Costo de Producción	2,890.00
			Ingreso Bruto 1)	5,220.00
			Ingreso Neto 2)	2,330.00

1) 870 qq x Lps. 6.00 valor qq pepino

2) Ingreso Bruto menos Costo de Producción

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is essential for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent and reliable data collection processes to support informed decision-making.

3. The third part of the document focuses on the role of technology in modern data management. It discusses how advanced software solutions can streamline data collection, storage, and analysis, thereby improving efficiency and accuracy.

4. The fourth part of the document addresses the challenges associated with data security and privacy. It stresses the importance of implementing robust security measures to protect sensitive information from unauthorized access and breaches.

5. The fifth part of the document explores the ethical implications of data collection and analysis. It discusses the need for transparency in data practices and the importance of obtaining informed consent from individuals whose data is being collected.

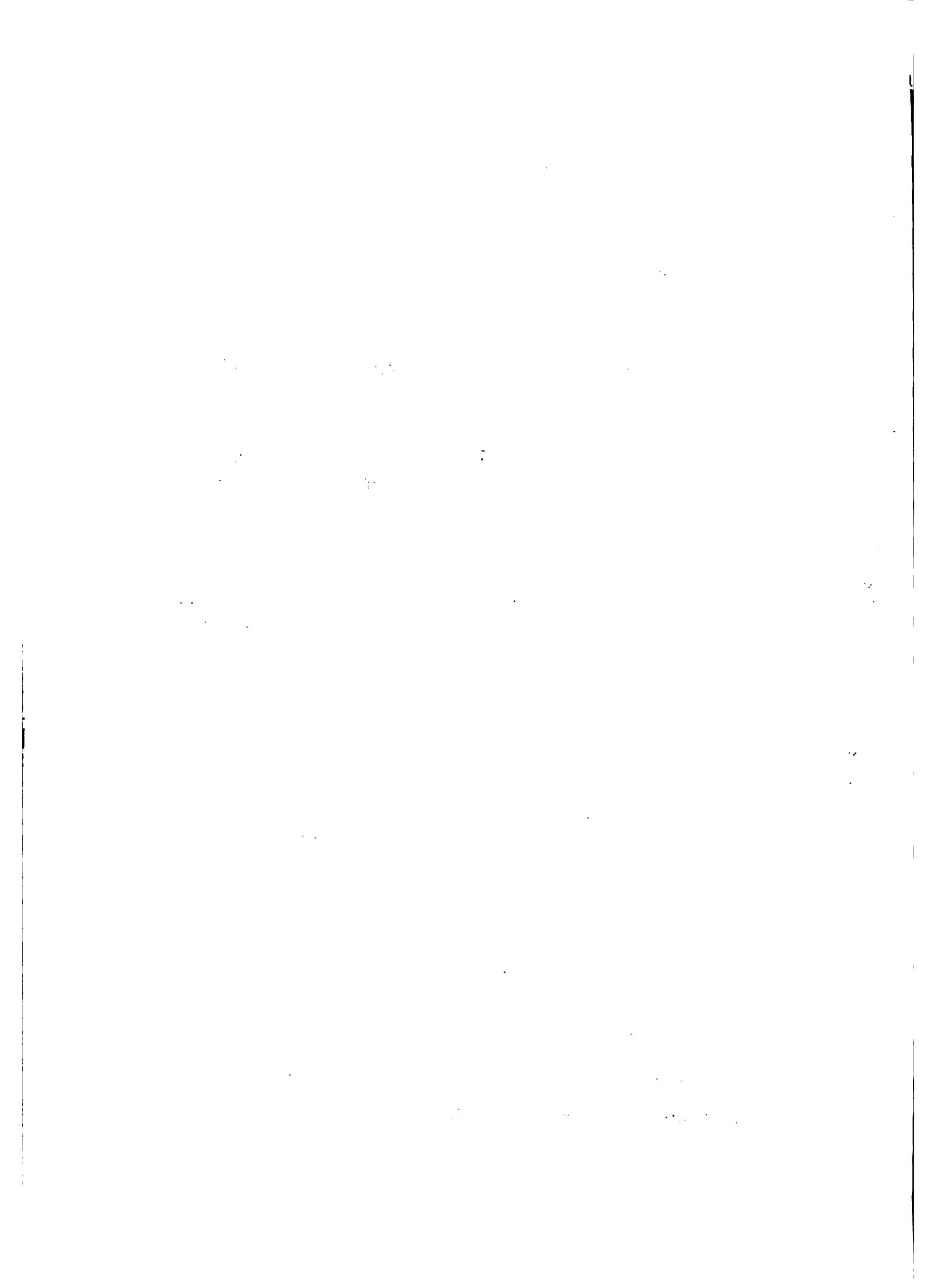
6. The sixth part of the document provides a summary of the key findings and recommendations. It reiterates the importance of a data-driven approach and offers practical advice for organizations looking to optimize their data management processes.

Cultivo : PLATANO.
 Area : Hectárea.
 Producción estimada : 92,950 unidades

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	175	6.00	<u>1,050.00</u>
			Sub-total.	1,050.00
- Mecanización				
Servicios de mecanización.				<u>1,292.00</u>
			Sub-total.	1,292.00
- Insumos				
Semilla				225.00
Fertilizantes				363.00
Pesticidas				830.00
Herbicidas				<u>160.00</u>
			Sub-total.	1,578.00
			Costo de Producción	3,920.00
			Imprevistos 10%	392.00
			Total Costo de Producción	4,312.00
			Ingreso Bruto 1)	7,436.00
			Ingreso Neto 2)	3,122.00

1) 92,950 unidades x Lps.0.08 valor unidad (plátano.)

2) Ingreso Bruto menos Costo de Producción



Cultivo : PIÑA. Primer y Segundo Año.

Area : Hectárea

Producción estimada:

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	320	5.00	<u>1,600.00</u>
			Sub-total.	1,600.00
- Mecanización				
Servicios de maquinaria				<u>1,250.00</u>
			Sub-total.	1,250.00
- Insumos				
Semilla				900.00
Fertilizantes				500.00
Pesticidas				250.00
Herbicidas				340.00
Otros				<u>150.00</u>
			Sub-total.	2,140.00
			Costo de Producción	4,990.00
			Imprevistos 10%	499.00
			Total Costo de Producción	5,489.00
			Ingreso Bruto	
			Ingreso Neto	

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is crucial for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent and reliable data collection processes to support effective decision-making.

3. The third part of the document focuses on the role of technology in data management and analysis. It discusses how modern software solutions can streamline data collection, storage, and reporting, thereby improving efficiency and accuracy.

4. The fourth part of the document addresses the challenges associated with data security and privacy. It provides guidelines for implementing robust security measures to protect sensitive information from unauthorized access and breaches.

5. The fifth part of the document discusses the importance of data quality and integrity. It outlines strategies for identifying and correcting errors in data collection and processing to ensure that the information used for analysis is accurate and reliable.

6. The sixth part of the document explores the ethical considerations surrounding data collection and use. It emphasizes the need for transparency in data practices and the protection of individual privacy rights.

7. The seventh part of the document discusses the role of data in strategic planning and decision-making. It highlights how data-driven insights can help organizations identify opportunities, assess risks, and make informed choices about their future direction.

8. The eighth part of the document provides a summary of the key points discussed throughout the document. It reiterates the importance of data in driving organizational success and the need for a comprehensive data management strategy.

Cultivo : PIÑA. Tercer año en adelante.
 Area :
 Producción estimada : 40 T.M.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	60	5.00	<u>300.00</u>
			Sub-total.	300.00
- Mecanización				
Servicios de maquinaria				<u>300.00</u>
			Sub-total.	300.00
- Insumos				
Fertilizantes				250.00
Pesticidas				120.00
Herbicidas				<u>100.00</u>
			Sub-total.	470.00
			Costo de Producción	1,070.00
			Imprevistos 10%	107.00
			Total Costo de Producción	1,177.00
			Ingreso Bruto 1)	11,960.00
			Ingreso Neto 2)	5,294.00

1) 40 T.M. x Lps.299.00 la T.M.

2) Ingreso Bruto menos Costo de Producción. En este caso se resta los costos de producción de los dos años anteriores Lps. 5,489.00 más Lps. 1,177.00 del tercer año.

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Cultivo : PIMIENTA.

Area : Hectárea.

Producción estimada : 20 qq.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra.				
Labores diversas	Jornal	306	5.00	<u>1,530.00</u>
			Sub-total.	1,530.00
- Insumos.				
Semilla				14.00
Madera para vivero				20.00
Bolsas		715	0.03	21.00
Canastas		18	1.50	27.00
Manteados				26.00
Fertilizantes		7	30.00	<u>210.00</u>
				318.00
			Costo de Producción	1,848.00
			Imprevisto 10%	185.00
			Total Costo de Producción	2,033.00
			Ingreso Bruto	
			Ingreso Neto	

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Cultivo : REMOLACHA
 Area : Hectárea
 Producción estimada : 14,000 docenas.

<u>Concepto</u> ,	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	"	278	5.00	<u>1,390.00</u>
			Sub-total.	1,390.00
- Insumos				
Semilla	Lbs.	23	24.00	552.00
Fertilizantes		13	32.00	416.00
Bayfolan (Foliar)	Lts.	6	8.00	48.00
Folidol	Lts.	1.5	21.00	31.00
Tamarón	Lts.	1.5	32.00	48.00
Antracol	Lbs.	4.3	7.00	<u>30.00</u>
			Sub-total.	1,125.00
			Costo de Producción	2,515.00
			Imprevisto 10%	251.00
			Total Costo de Producción	2,766.00
			Ingreso Bruto	
			Ingreso Neto	

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Cultivo : SANDIA.
 Area : Hectárea.
 Producción estimada : 2,860 sandias.

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas de mano de obra.	Jornales	142	5.00	710.00
- Mecanización				
Servicios de mecanización.				214.00
- Insumos				
Semilla				66.00
Fertilizantes				90.00
Pesticidas				<u>264.00</u>
			Sub-total.	420.00
			Costo de Producción	1,344.00
			Imprevistos 10%	134.00
			Total Costo de Producción	1,478.00
			Ingreso Bruto 1)	2,860.00
			Ingreso Neto 2)	1,382.00

- 1) 2,860 sandias x Lps. 1.00 la unidad
- 2) Ingreso Bruto menos Costo de Producción

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Cultivo : SOYA
 Area : Hectárea
 Producción estimada : 43 qq

Concepto	Unidad	Cantidad	Costo Unitario	Costo Total
- Mano de obra				
Labores diversas	Jornales	45	5.00	<u>225.00</u>
			Sub-total.	225.00
- Mecanización				
Servicios de mecanización.				<u>265.00</u>
			Sub-total.	265.00
- Insumos				
Semilla				130.00
Fertilizantes				38.00
Pesticidas				93.00
Otros (Inoculante)				<u>17.00</u>
				278.00
			Costo de Producción	768.00
			Imprevistos 10%	77.00
			Total Costo de Producción	845.00
			Ingreso Bruto 1)	1,419.00
			Ingreso Neto 2)	574.00

1) 43 qq x Lps.33.00

2) Ingreso Bruto menos Costo de Producción.

Cultivo : TABACO.
 Area : Hectárea.
 Producción estimada : 28 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornales	210	6.00	1,260.00
- Mecanización				
Servicios de mecanización.				<u>443.00</u>
			Sub-total.	443.00
- Insumos				
Semilla				43.00
Fertilizantes				265.00
Pesticidas				1,357.00
Combustible y lubricantes.				310.00
Otros (material de tapado, abono, etc).				<u>468.00</u>
			Sub-total.	2,443.00
			Costo de Producción	4,146.00
			Imprevistos 10%	415.00
			Costo Total de Producción.	4,561.00
			Ingreso Bruto 1)	5,600.00
			Ingreso Neto 2)	1,039.00

1) 28 qq x Lps.200.00 /qq

2) Ingreso Bruto menos Costo de Producción

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Cultivo : TOMATE
 Area : Hectárea
 Producción estimada : 858 cajas

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	302	5.00	<u>1,510.00</u>
			Sub-total.	1,510.00
- Mecanización				
Servicios de mecanización.				<u>257.00</u>
			Sub-total.	257.00
- Insumos				
Semilla				28.00
Fertilizantes				223.00
Pesticidas				418.00
Otros (hilos, estacas, etc).				<u>424.00</u>
			Sub-total.	1,093.00
			Costo de Producción	2,860.00
			Imprevistos 10%	286.00
			Total Costo de Producción	3,146.00
			Ingreso Bruto 1)	5,148.00
			Ingreso Neto 2)	2,002.00

1) 858 cajas x Lps. 6.00

2) Ingreso Bruto menos Costo de Producción

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. This ensures transparency and allows for easy verification of the data.

In the second section, the author outlines the various methods used to collect and analyze the data. This includes both manual and automated processes. The goal is to ensure that the data is as accurate and reliable as possible.

The third part of the document provides a detailed breakdown of the results. It shows that there has been a significant increase in sales over the period covered. This is attributed to several factors, including improved marketing strategies and better customer service.

Finally, the document concludes with a series of recommendations for future actions. These include continuing to invest in marketing, improving operational efficiency, and maintaining a strong focus on customer satisfaction.

Cultivo : TORONJA.
 Información del Primer al Tercer año de establecido.
 Area : Hectárea
 Producción estimada:

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	215	5.00	<u>1,075.00</u>
			Sub-total.	1,075.00
- Mecanización				
Servicios de mecanización.				<u>385.00</u>
			Sub-total.	385.00
- Insumos				
Arbolitos injertos	arbolitos	190	2.00	380.00
Fertilizantes	qq.	10	30.00	300.00
Pesticidas				150.00
Herbicidas				270.00
Adherentes	Lts.	4.5	8.00	36.00
Cajas para cosecha				
			Sub-total.	<u>756.00</u>
			Costo de Producción	2,216.00
			Imprevistos 10%	222.00
			Total Costo de Producción	2,438.00
			Ingreso Bruto	
			Ingreso Neto	

1. Introduction

2. Methodology

3. Results and Discussion

4. Conclusion

5. References

6. Appendix

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18. Summary

19. Abstract

20. Keywords

21.

22.

23.

24.

Cultivo : TORONJA.

Información del Cuarto al Quinto año de establecido.

Area :

Producción estimada:

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	128	6.00	<u>768.00</u>
			Sub-total	768.00
- Mecanización				<u>472.00</u>
			Sub-total.	472.00
- Insumos				
Fertilizantes	qq.	12	30.00	360.00
Pesticidas				270.00
Herbicidas				240.00
Adherentes	Lts.	5	8.00	40.00
Cajas para cosecha	cajas	40	5.00	<u>200.00</u>
			Sub-total.	1,110.00
			Costo de Producción (4°al 5°año)	1,110.00
			Imprevistos 10%	111.00
			Total Costo de Producción	1,221.00
			Ingreso Bruto	
			Ingreso Neto	

Cultivo : YUCA.
 Area : Hectárea
 Producción estimada : 420 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra				
Labores diversas	Jornal	166	5.00	<u>830.00</u>
			Sub-total.	830.00
- Mecanización				
Servicios de mecanización.				<u>343.00</u>
			Sub-total.	343.00
- Insumos				
Semilla				70.00
Fertilizantes				112.00
Pesticidas				<u>227.00</u>
			Sub-total.	409.00
			Costo de Producción	1,582.00
			Imprevistos 10%	158.00
			Total Costo de Producción	1,740.00
			Ingreso Bruto 1)	2,940.00
			Ingreso Neto 2)	1,200.00

1) 420 qq x Lps.7.00 valor del quintal de yuca

2) Ingreso Bruto menos Costo de Producción

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Cultivo : ZANAHORIA.
 Area : Hectárea.
 Producción estimada : 350 qq

<u>Concepto</u>	<u>Unidad</u>	<u>Cantidad</u>	<u>Costo Unitario</u>	<u>Costo Total</u>
- Mano de Obra.				
Labores diversas	Jornal	240	5.00	<u>1,200.00</u>
			Sub-total	1,200.00
- Insumos.				
Semilla	Lbs.	7	32.00	224.00
Fertilizantes	qq.	13	30.00	390.00
Bayfolan (fert. folior)	Lts.	8	8.00	64.00
Folidol M-48	Lts.	2	21.00	42.00
Tamarón 600	Lts.	2	32.00	64.00
Antracol	Lbs.	4	7.00	<u>28.00</u>
				812.00
			Costo de Producción	2,012.00
			Imprevistos 10%	201.00
			Total Costo de Producción.	2,213.00
			Ingreso Bruto	
			Ingreso Neto	



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